# **Reference Letters**

Touch  $\square$  and go!

## Professional service letters

- ✓ Classroom training
- ✓ Analysis/re-definition of corporate strategy
- Application consulting (applying software functionality)
- ✓ Technical consulting (programming and bug fixes)
- ✓ Implementations/version migrations: BPCS + ERP LX
- ✓ Mediation

## **Product letters**

- IBM i utilities and internal control software
- ✓ Bells & Whistles software (bolt-ons for BPCS + ERP LX)
- Reference books: BPCS + ERP LX + AS/SET

#### **International letters**

- ✓ Latin American nations
- ✓ Pacific Rim nations
- International finance

# Business partner and employee letters

- Suppliers/distributors
- ✓ Past and present Unbeaten Path employees

#### **Navigation instructions**

When you click on any of the ✓ check boxes, one of two things will happen:

Either a list of the specific reference letters in that category will appear in this rectangle, or ...

The category will fold out to present sub-categories preceded with these clickable symbols:



In either case, the recommendation letter will appear when you touch one of the members of the list which appear in this rectangle.



