

Profile: Milton C. Habeck, MBA

Milt Habeck is Founder and Managing Partner of Unbeaten Path International, a consulting firm which is internationally recognized as having a passion for helping enterprises achieve world class performance. The firm supports all versions of BPCS and ERP LX with **up a notch**[™] professional services, **NoExcuses**[™] **HelpLine** support, **Standing Ovation**[®] reference materials/user training, and **Bells & Whistles**[®] software products. Unbeaten Path markets and supports a variety of Sarbanes-Oxley savvy software including **Tight as a Drum**[®] (TD/OMS) for software change and configuration management and **Stitch-in-Time**[®] for observing iSeries data integrity under the **Stocking Stuffers for SOX**[™] umbrella trademark.



MILT HABECK

Milt has decades of international experience collaborating with CEOs, COOs, CFOs, and CIOs, helping define practical strategies to move their enterprise towards world class performance. He arrives with an instinctive insight that quickly arrives at the root of the most important opportunities. He's fluent in Spanish and his work has earned recommendation letters written in Spanish, Japanese, and English.

Prior to forming Unbeaten Path in 1991, he worked for twenty years in various capacities at SC Johnson Wax, including nearly a decade of international support for Latin America. His positions at Johnson Wax included Regional Controller and IS Director for the Americas, CFO/Director of Finance & Administration for Johnson Camping, Inc., and Financial Support Manager - Latin American Growth Companies. Milt also held domestic assignments in product management, finance, systems, sales, marketing research, manufacturing and engineering.

Latin American contributions included the successful implementation of BPCS software in Argentina, Chile, Venezuela and Puerto Rico — after performing modifications to comply with each local business environment. He also led the regional implementation of MRP II / JIT / TQM training and three regional sites have since been certified as Class "A" by Oliver Wight.

Milt designed and implemented double-entry Constant Currency[®] high inflation accounting, which is credited with stimulating a significant profit and cash flow improvement for the region. The SCJohnson Board of Directors conferred a special award for his coordination of a "Blue Chip Swap" in Brazil, one of several capital projects which netted multi-million dollar windfalls in the region.

His academic degrees include a Bachelor of Science - Operations Research from Cornell University in 1972 and a Master of Business Administration from the Johnson Graduate School of Management at Cornell in 1973. Milt has been the keynote speaker at several international conferences and seminars, a columnist for Midrange Computing, and is the 1997 recipient of the Grace Hopper Memorial Award for outstanding achievement in large scale computing.

Milt is an environmentalist and enjoys jogging, downhill skiing, tennis, roller-blading and mountain trekking. He's the past President of the Cornell Club of Wisconsin and a member of the Kappa Alpha Literary Society. He has served on the Council of Elders and the Church Council of Grace Church, has served as the Elder Board Chairman and contributed to other church boards and committees. Milt habla Español con fluidez.

Unbeaten Path clients include MeadWestvaco, Wabash Technologies, Dentsply, Purac biochem, Cytex Industries, BPetroleum, Abbott Labs, ITT, Berry Plastics, Springs Industries, ConAgra, Sumitomo, IAC Group, The Dickson Company Caravan Ingredients, Rieter Automotive, Intermatic, Accuride, Federal Mogul, American Italian Pasta, Advanced Drainage Systems, and Royal Canadian Mint

